

## **ENVIRON:**

## **INTELLECTUAL PROPERTY RIGHTS**

The Stockist will have no rights over, or interest in, any intellectual property rights of any nature which relate to the Environ® products, equipment and/or treatments, and save as referred to in these Conditions, shall have no entitlement to use the Environ® name, or any related logos. In any event, the Stockist shall not be entitled to use the Environ® name or any related logos as part of the Stockist's business or trading name.

## GENERAL T's AND C's

- (a) The Stockist is not permitted (i) to sell Environ® products, equipment and/or treatments over the internet or by way of mail order, unless it has the Company's prior written consent, which may or may not be given, at the Company's discretion, and if given, may be subject to such terms and conditions as the Company in its absolute discretion sees fit, and (ii) unless the Stockist operates as a beauty salon from retail premises, to market Environ® products, equipment and/or treatments over the internet, subject to Condition 6(f).
- (b) In the event that the Company gives its prior written consent in accordance with Condition 5(a)(i) or that Condition 5(a)(ii) applies, the Stockist will ensure that its web pages do not support any tags which relate to the pricing of Environ® products, equipment and/or treatments, by way of example, without limitation, the use of tags such as "discounted" and "cheapest" or any other tags having a similar meaning or effect/ slashed prices etc
- (c) Must not sell products without a consultation. It is best to have the product image and description with a tagline 'Due to the nature of the active ingredients, this is a consultation only product. Please call for pricing/information..'
- (d) Must not display any prices anywhere on the site.

## Jane Iredale and ANP

- Must not display any wording advising of reduced, sale, or before and after prices as this
  cheapens the brand.
- No strike through's of prices
- No sales
- No free shipping or advertising of free shipping
- No way cheapening the brand

ALL THREE BRANDS MUST NOT SELL ON THIRD PARTY WEBSITES AT ALL. ( EBAY, AMAZON ETC) UNDER ANY CIRCUMSTANCES.

Thanks very much.